

TERA SOFTWARE LTD.
CIN NO.L72200TG1994PLC018391

#8-2-293/82/A/1107, Plot no 1107, Road no 55, Jubilee Hills, Hyderabad-33.

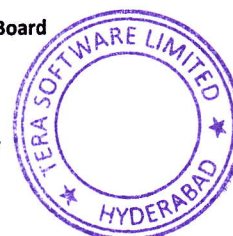
PART I - STATEMENT OF FINANCIAL RESULTS FOR THE QUARTER ENDED 30th SEPTEMBER 2016 (Rs. In lakhs)							
Sl. No.	PARTICULARS	3 Months Ended for the Current Year	Preceding 3 months ended	Corresponding 3 Months Ended in the Previous Year	Year to date figures for current year ended	Year to date figures for previous year ended	Preious year ended
		30.09.2016	30.06.2016	30.09.2015	30.09.2016	30.09.2015	31.03.2016
		Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
1	Income from operations						
a.	Net sales/income from operations (Net of excise duty)	6,944.54	10,222.84	1,198.27	17,167.39	2,925.44	16,249.99
b.	Other operating income	67.94	55.64	175.25	123.58	284.90	985.47
	Total Income from operations (net)	7,012.48	10,278.48	1,373.52	17,290.97	3,210.34	17,235.46
2	Expenses						
a.	Purchases	3,331.81	8,779.85	-	12,111.66	187.02	10,237.78
b.	Changes in inventories of finished goods, work-in-progress, and stock-in-trade	1,365.79	(957.05)	-	408.74	69.14	(734.67)
c.	Employee benefit expense	740.65	578.84	490.98	1,319.50	903.34	2,255.76
d.	Depreciation & amortisation expense	58.47	54.63	68.38	113.10	137.16	269.85
e.	Consultancy, Professional & Other Charges	705.54	735.75	251.27	1,441.29	690.03	1,971.42
f.	Other Expenses	205.46	197.06	272.15	402.51	640.28	1,641.90
	Total expenses	6,407.72	9,389.08	1,082.78	15,796.80	2,626.97	15,642.04
3	Profit/(Loss) from Operations before other income, finance costs and Exceptional Items (1-2)	604.76	889.40	290.74	1,494.17	583.37	1,593.42
4	Other Income	72.36	54.33	44.15	126.69	90.57	280.23
5	Profit/(Loss) from ordinary activities before finance costs and exceptional Items (3+/-4)	677.12	943.73	334.89	1,620.86	673.94	1,873.65
6	Finance costs	139.93	124.02	159.63	263.95	335.64	697.81
7	Profit/(Loss) from ordinary activities after finance costs but before exceptional Items (5+/-6)	537.19	819.71	175.26	1,356.91	338.30	1,175.84
8	Exceptional Items	-	-	-	-	-	-
9	Profit/Loss from Ordinary Activities before Tax (7+/-8)	537.19	819.71	175.26	1,356.91	338.30	1,175.84
10	Tax expense						
	Current Period Tax	(223.46)	(281.68)	(102.92)	(505.14)	(201.03)	(303.78)
	Tax Expenses relating to Earlier years	4.87	-	(9.75)	4.87	(9.75)	(9.75)
	Deferred Tax	35.25	7.57	35.86	42.82	74.56	(90.58)
11	Net Profit/(Loss) from Ordinary Activities after Tax (9+/-10)	353.85	545.60	98.45	899.46	202.08	771.73
12	Extraordinary Item (net of tax expenses)	-	-	-	-	-	-
13	Net Profit/Loss for the period (11+/-12)	353.85	545.60	98.45	899.46	202.08	771.73
14	Paid up equity share capital (Face Value Rs 10/- each)	1,251.19	1,251.19	1,251.19	1,251.19	1,251.19	1,251.19
15	Reserves excluding Revaluation reserve as per balance sheet of previous accounting year	-	-	-	-	-	6,461.69
16	Earning Per share (EPS)						
	a) Basic and diluted EPS before Extraordinary items for the period, for the year to date and for the previous year (not to be annualised)	2.79	4.36	0.79	7.15	1.62	6.25
	b) Basic and diluted EPS after Extraordinary items for the period, for the year to date and for the previous year (not to be annualised)	2.79	4.36	0.79	7.15	1.62	6.25

For Tera Software Limited

Ch. Hary Shanker
Chief Financial Officer

for and on behalf of the Board

T. Gopichand
(T. Gopichand)
V.C. & Managing Director



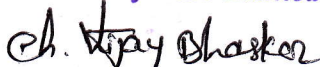
Place: Hyderabad
Date : 05th November 2016

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SEGMENT WISE REVENUE, RESULTS AND CAPITAL EMPLOYED

Sl. No.	PARTICULARS	3 Months Ended for the Current Year	Preceding 3 months ended	Corresponding 3 Months Ended in the Previous Year	Year to date figures for current year ended	Year to date figures for preious year ended	Preious year ended
		30.09.2016 Unaudited	30.06.2016 Unaudited	30.09.2015 Unaudited	30.09.2016 Unaudited	30.09.2015 Unaudited	31.03.2016 Audited
1	Segment Revenue						
	a. Integrated Solutions Division	36.14	4.33	-	40.46	282.17	2,197.69
	b. Technical Division	694.86	690.60	556.82	1,385.46	1,045.51	2,468.88
	c. Projects Division	6,281.48	9,583.55	816.70	15,865.04	1,882.66	12,568.89
	Net sales/Income from operations	7,012.48	10,278.48	1,373.52	17,290.96	3,210.34	17,235.46
2	Segment Results [Profit / (Loss) before Tax and interest from each Segment]						
	a. Integrated Solutions Division	18.25	(16.00)	(26.60)	2.25	(29.84)	(4.30)
	b. Technical Division	65.41	60.68	42.20	126.09	92.35	271.13
	c. Projects Division	671.16	953.84	400.24	1,618.57	794.37	2,323.99
	d. Others	43.49	43.49	33.41	86.98	66.88	145.75
	Total	798.31	1,042.01	449.25	1,833.89	923.76	2,736.56
	Less: i) Interest	139.93	124.02	159.62	263.95	335.63	697.81
	ii) Un-allocable expenditure	150.05	109.12	125.11	252.75	273.53	997.40
	Add: Interest Income	28.86	10.84	10.74	39.70	23.70	134.48
3	Total Profit/(Loss) Before Tax	537.19	819.71	175.26	1,356.89	338.30	1,175.83
4	Capital employed						
	(Segment assets - Segment Liabilities)						
	a. Integrated Solutions Division	825.58	1,038.53	1,658.30	825.58	1,658.30	875.61
	b. Technical Division	37.96	22.14	567.06	37.96	567.06	247.97
	c. Projects Division	11,201.36	9,889.61	6,775.47	11,201.36	6,775.47	6,869.68
	d. Unallocable	1,519.05	1,733.35	2,170.73	1,519.05	2,170.73	4,106.03
	Total	13,583.95	12,683.63	11,171.56	13,583.95	11,171.56	12,099.28

Place: Hyderabad
Date : 05th November 2016

For Tera Software Limited

Chief Financial Officer

for and on behalf of the Board


(T. Gopichand)
V.C. & Managing Director



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STATEMENT OF ASSETS AND LIABILITIES

	Particulars	Unaudited		Audited	
		As at 30 September 2016		As at 31 March 2016	
Equity and Liabilities					
(1)	Shareholders' funds				
	(a) Share capital	1,251.19		1,251.19	
	(b) Reserves and surplus	7,361.15		6,461.69	
			8,612.34		7,712.89
(2)	Non-current liabilities				
	(a) Long-term borrowings	51.85		43.25	
	(b) Other Long term liabilities	468.69		477.66	
	(c) Long-term provisions	108.01		19.47	
			628.55		540.41
(3)	Current liabilities				
	(a) Short-term borrowings	4,935.26		4,284.45	
	(b) Trade payables	7,341.04		7,289.19	
	(c) Other current liabilities	1,705.70		1,117.32	
	(d) Short-term provisions	562.68		488.13	
			14,544.68		13,179.09
	Total		23,785.57		21,432.39
Assets					
(1)	Non-current assets				
	(a) Fixed assets				
	(i) Tangible assets	1,238.09		1,182.73	
	(iii) Capital work-in-progress	221.33		220.09	
		1,459.42		1,402.82	
	(b) Long-term loans and advances	459.75		213.93	
	(c) Other non-current assets	-		321.45	
			1,919.17		1,938.19
	Deferred Tax Asset (Net)		196.21		153.39
(2)	Current assets				
	(b) Inventories	400.68		809.42	
	(c) Trade receivables	19,437.34		15,039.14	
	(d) Cash and cash equivalents	1,099.45		2,906.68	
	(e) Short-term loans and advances	523.38		473.88	
	(f) Other current assets	209.34		111.69	
			21,670.19		19,340.81
	Total		23,785.57		21,432.39

Notes:

- The above results have been reviewed by the audit committee and approved by the Board of Directors of the Company at their meeting held on 05th November 2016.
- Previous period / year figures have been regrouped / reclassified wherever necessary.

Place: Hyderabad
Date : 05th November 2016

For Tera Software Limited

Ch. Vijay Bhaskar
Chief Financial Officer

for and on behalf of the Board

T. Gopichand
(T. Gopichand)
V.C. & Managing Director





NARVEN ASSOCIATES
CHARTERED ACCOUNTANTS

302, 303, Lingapur House,
Himayat Nagar, Hyderabad - 29.
Tel : 2322 0927, 2322 6063
Fax : 040-2322 4660
e-mail : narven@rediffmail.com

LIMITED REVIEW REPORT

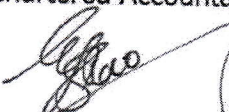
To,
The Board of Directors,
Tera Software Limited.

"We have reviewed the accompanying statement of un-audited financial results of **M/s TERA SOFTWARE LIMITED** for the Period ended **30.09.2016** except for the disclosures regarding 'Public Shareholding' and 'Promoter and Promoter Group Shareholding' which have been traced from disclosures made by the management and have not been reviewed by us. This statement is the responsibility of the Company's Management and has been approved by the Board of Directors. Our responsibility is to issue a report on these financial statements based on our review.

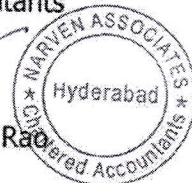
We conducted our review in accordance with the Standard on Review Engagement (SRE) 2410, Review of Interim Financial Information Performed by the Independent auditor of the entity issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the financial statements are free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provide less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.

Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying statement of un-audited financial results prepared in accordance with applicable accounting standards and other recognized accounting practices and policies has not disclosed the information required to be disclosed in terms of Regulation 33 of the **SEBI** (Listing Obligations and Disclosure Requirements) Regulations, 2015 including the manner in which it is to be disclosed, or that it contains any material misstatement.

For **NARVEN ASSOCIATES**
Chartered Accountants


G Somasekhara Rao
(Partner)

M.No.016152



Place: Hyderabad
Date: 05.11.2016