

# 8-2-293/82/A/1107, Plot No.1107, Road No.55, Jubilee Hills, Hyderabad - 500 033. A.P. INDIA.

Date: 08/01/2013

The General Manager,
Department of Corporate Services,
Bombay Stock Exchange Limited,
Phiroze Jeejibhoy Towers, Dalal Street,
Mumbai - 400 001.

Dear Sir,

Sub: Clause 35- Submission of Share Holding Pattern for the quarter ended 31.12.2012.

Ref: Scrip Name: Tera Software Limited

Scrip Code: 533982

With reference to the above cited subject, we are herewith submitting the Share Holding Pattern for the quarter ended 31.12.2012 as per clause 35 of the listing agreement.

Kindly acknowledge the receipt of the same.

Thanking You.

Yours truly,

For Tera Software Limited

(CS. Šri Lakshmi) Company Secretary

Encl: Distribution of Shareholding for the quarter ended 31.12.2012.

CC to: The Manager - Listing, Bangalore Stock Exchange Limited, Stock Exchange Towers, No.51, 1st Cross, J.C.Road, Bangalore - 560 027.



An ISO 9001: 2008 Certified Company

| (1)(a) STATEMENT SHOWING SHARE         | HOLDING PATTERN IN CLAUSE-35  |  |   |
|--|-------------------------------|--|---|
|  |                               |  |   |
| NAME OF THE COMPANY:TERA SOF           | TWARE LIMITED                 |  |   |
| SCRIP CODE:                            | 533982                        | Name of the Scrip:   |   |
| Class of Security:                     |                               |  |   |
| QUARTER ENDED:                         | 31/12/2012                    |  |   |
| Partly paid-up shares                  | No. of partly paid-up shares  | As a % of total no. of partly paid-up shares               | As a % of total no. of shares of the Company.   |
| Held by promoter/promoter group        | 0                             |  |   |
| Held by Public                         | . 0                           |  |   |
| Total:                                 | 0                             |  |   |
| Outstanding convertible securities:    | No. of outstanding securities | As a % of total no. of outstanding convertible securities. | As a % of total no. of shares of the<br>Company assuming full conversion of<br>the convertible securities |
| Held by promoter/promoter group        | 0                             |  |   |
| Held by Public                         | 0                             |  |   |
| Total:                                 | 0                             |  | 0   |
| Warrants:                              | No. of warrants               | As a % of total no. of warrants                            | As a % of total no. of shares of the<br>Company, assuming full conversion of<br>warrants                  |
| Held by promoter/promoter group        | 0                             | C  | 0   |
| Held by Public                         | 0                             | C  | 0   |
| Total:                                 | 0                             | 0  | 0   |
| Total paid-up capital of the           |                               |  |   |
| Company, assuming full conversion      |                               |  |   |
| of warrants and convertible securities | 12511875                      |  | 100.00  |

FOR TERA SOFTWARE LATER

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| CATEGORY | CATEGORY OF SHAREHOLDER                  |                       |                              |   | TOTAL SHAREHOLD<br>TOTAL NO OF SHAR |                               | SHARES PLEDGE OR OTHERWISE ENCUMBERED |  |  |
|----------|--|-----------------------|------------------------------|---|-------------------------------------|-------------------------------|---------------------------------------|--|--|
|          |  | NO OF<br>SHAREHOLDERS | TOTAL<br>NUMBER OF<br>SHARES | NO OF SHARES<br>HELD IN<br>DEMATERIALIZED<br>FORM | AS a PERCENTAGE<br>of (A+B)         | As a PERCENTAGE<br>of (A+B+C) | NUMBER<br>OF SHARES                   | AS a PERCENTAGE  |  |
| (1)      | (II)                                     | (111)                 | (IV)                         | (V)   | (VI)                                | (VII)                         | (VIII)                                | (IX)=(VIII)/(IV)*100   |  |
| (A)      | PROMOTER AND PROMOTER GROUP              |                       |                              |   |                                     |                               |                                       |  |  |
| (1)      | INDIAN                                   |                       |                              |   |                                     |                               |                                       |  |  |
| (a)      | Individual /HUF                          | 10                    | 5457041                      | 5457041   | 43.61                               | 43.61                         | 1458700                               | 26.73  |  |
| (b)      | Central Government/State Government(s)   | 0                     | 0                            | 0   | 0.00                                | 0.00                          | 0                                     | 0.00   |  |
| (c)      | Bodies Corporate                         | * 0                   | 0                            | 0   | 0.00                                | 0.00                          | 0                                     | 0.00   |  |
| (d)      | Financial Institutions / Banks           | 0                     | 0                            | 0   | 0.00                                | 0.00                          | 0                                     | 0.00   |  |
| (e)      | Others                                   | 0                     | 0                            | 0   | 0.00                                | 0.00                          | 0                                     | 0.00   |  |
|          | Sub-Total A(1):                          | 10                    | 5457041                      | 5457041   | 43.61                               | 43.61                         | 1458700                               | 26.73  |  |
| (2)      | FOREIGN                                  |                       |                              |   |                                     |                               |                                       |  |  |
| (a)      | Individuals (NRIs/Foreign Individuals)   | 0                     | 0                            | 0   | 0.00                                | 0.00                          | 0                                     |  |  |
| (b)      | Bodies Corporate                         | 0                     | 0                            | 0   | 0.00                                | 0.00                          | 0                                     | The state of the s |  |
| (c)      | Institutions                             | 0                     | 0                            | 0   | 0.00                                | 1270000                       |                                       | 0.0000000000000000000000000000000000000  |  |
| (d)      | Qualified Foreign Investor               | 0                     | 0                            | 0   | 0.00                                | 0.00                          |                                       | A-THARAS   |  |
| (e)      | Others                                   | 0                     | 0                            | 0   | 0.00                                | 0.00                          | 1000                                  | 1000   |  |
|          | Sub-Total A(2) :                         | 0                     |                              | 0   | 0.00                                | 0.00                          | 0                                     |  |  |
|          | Total A=A(1)+A(2)                        | 10                    | 5457041                      | 5457041   | 43.61                               | 43.61                         | 1458700                               | 26.73  |  |
| (B)      | PUBLIC SHAREHOLDING                      |                       |                              |   |                                     |                               |                                       |  |  |
| (1)      | INSTITUTIONS                             |                       |                              |   |                                     |                               | MELLE                                 |  |  |
| (a)      | Mutual Funds /UTI                        | 0                     | 0                            | 0   | 0.00                                | 0.00                          |                                       |  |  |
| (b)      | Financial Institutions /Banks            | 0                     | 0                            | 0   | 0.00                                | 0.00                          |                                       |  |  |
| (c)      | Central Government / State Government(s) | 0                     | 0                            | 0   | 0.00                                | 0.00                          |                                       |  |  |
| (d)      | Venture Capital Funds                    | 0                     | 0                            | 0   | 0.00                                | 0.00                          |                                       |  |  |
| (e)      | Insurance Companies                      | 0                     | 0                            | 0   | 0.00                                | 0.00                          |                                       |  |  |
| (f)      | Foreign Institutional Investors          | 1                     | 11900                        | 11900   | 0.10                                | 0.10                          |                                       |  |  |
| (g)      | Foreign Venture Capital Investors        | 0                     | 0                            | 0   | 0.00                                | 0.00                          |                                       |  |  |
| (h)      | Qualified Foreign Investor               | 0                     | 0                            | 0   | 0.00                                | 0.00                          |                                       |  |  |
| (i)      | Others                                   | 0                     | - 0                          | 0   | 0.00                                | 0.00                          |                                       |  |  |
|          | Sub-Total B(1):                          | . 1                   | 11900                        | 11900   | 0.10                                | 0.10                          |                                       |  |  |

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| CATEGORY<br>CODE | CATEGORY OF SHAREHOLDER   |                       |                              |  | TOTAL SHAREHOLD TOTAL NO OF SHAR |                               | SHARES PLEDGE OR OTHERWISE ENCUMBERED |                      |  |
|------------------|---|-----------------------|------------------------------|--|----------------------------------|-------------------------------|---------------------------------------|----------------------|--|
|                  |   | NO OF<br>SHAREHOLDERS | TOTAL<br>NUMBER OF<br>SHARES | NO OF SHARES HELD IN DEMATERIALIZED FORM | AS a PERCENTAGE<br>of (A+B)      | As a PERCENTAGE<br>of (A+B+C) | NUMBER<br>OF SHARES                   | AS a PERCENTAGE      |  |
| (1)              | (11)  | (III)                 | (IV)                         | (V)                                      | (VI)                             | (VII)                         | (VIII)                                | (IX)=(VIII)/(IV)*100 |  |
| (2)              | NON-INSTITUTIONS  |                       |                              |  |                                  |                               |                                       |                      |  |
| (a)              | Bodies Corporate  | 141                   | 984812                       | 984812                                   | 7.87                             | 7.87                          |                                       |                      |  |
| (b)              | Individuals   |                       | Programming.                 |  |                                  |                               |                                       |                      |  |
|                  | (i) Individuals holding nominal share capital upto Rs.1 lakh          | 6306                  | 2694646                      | 2566744                                  | 21.54                            | 21.54                         |                                       |                      |  |
|                  | (ii) Individuals holding nominal share capital in excess of Rs.1 lakh | 96                    | 3052878                      | 3040378                                  | 24.40                            | 24.40                         |                                       |                      |  |
| (c)              | Others  |                       |                              | E LIE OF L                               |                                  |                               |                                       |                      |  |
|                  | NON RESIDENT INDIANS  | 118                   | 226508                       | 226508                                   | 1.81                             | 1.81                          |                                       |                      |  |
|                  | CLEARING MEMBERS  | 8                     | 4127                         | 4127                                     | 0.03                             | 0.03                          |                                       |                      |  |
|                  | TRUSTS  | 2                     | 79963                        | 79963                                    | 0.64                             | 0.64                          |                                       |                      |  |
| (d)              | Qualified Foreign Investor  | 0                     | 0                            | 0  | 0.00                             | 0.00                          |                                       |                      |  |
|                  | Sub-Total B(2) :  | 6671                  | 7042934                      | 6902532                                  | 56.29                            | 56.29                         |                                       |                      |  |
|                  | Total B=B(1)+B(2) :   | 6672                  | 7054834                      | 6914432                                  | 56.39                            | 56.39                         |                                       |                      |  |
|                  | Total (A+B) :   | 6682                  | 12511875                     | 12371473                                 | 100.00                           | 100.00                        |                                       |                      |  |
| (C)              | Shares held by custodians, against which                              |                       |                              |  |                                  |                               |                                       |                      |  |
|                  | Depository Receipts have been issued                                  |                       |                              |  |                                  |                               |                                       |                      |  |
| (1)              | Promoter and Promoter Group   |                       |                              |  |                                  |                               |                                       |                      |  |
| (2)              | Public  | 0                     | 0                            | 0  | 0.00                             | 0.00                          |                                       |                      |  |
|                  | GRAND TOTAL (A+B+C):  | 6682                  | 12511875                     | 12371473                                 | 100.00                           | 0.00                          | 1458700                               | 11.66                |  |

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| (I)(b)<br>Sr.No | Statement showing holding of se  | Details of            | Shares held                             | arrants, conve   | ertible securities) of<br>Encumbered share | of persons belon   |                          |   |                                       |   |   |
|-----------------|--|-----------------------|---|------------------|--|--|--------------------------|---|---------------------------------------|---|---|
|                 | The state state of the state of | Details of            | Shares neig                             |                  | Encumbered share                           | is (*)   | Details                  | of Warrants   | Details of co<br>securities           | onvertible  | Total Shares (including underlying shares assuming full conversion o warrants and convertible securities) as a % of diluted share capital |
|                 |  | No. of<br>Shares held | As a % of<br>grand total<br>(A)+(B)+(C) | Pledge<br>Shares | AS a percentage                            | AS a % of<br>grand total (A)<br>+ (B) + (C) of<br>sub-clause<br>(I)(a) | Number<br>of<br>warrants | As a % total<br>number of<br>warrants of<br>the smae<br>class | Number of convertible securities held | As a % total<br>number of<br>convertible<br>securities of<br>the same class |   |
| (1)             | (11)   | (111)                 | (IV)                                    | (V)              | (VI)=(V)/(III)*100                         | (VII)  | (VIII)                   | (IX)  | (X)                                   |   | (MII)   |
|                 |  | *                     |   |                  | ,    | 13.07  | (****)                   | (iv)  | (^)                                   | (XI)  | (XII)   |
|                 |  |                       |   |                  |  |  |                          |   |                                       |   |   |
|                 | TUMMALA GOPICHAND  | 1892836               |   | 957000           | 50.56                                      | 7.65   | 0                        | 0.00  | 0                                     | 0.00  | 15.13   |
|                 | TUMMALA PAVANA DEVI  | 1174760               | 9.39                                    | 352500           | 30.01                                      | 2.82   | 0                        | 0.00  | 0                                     | 377107070   | 9.39  |
|                 | TUMMALA GOPI CHAND   | 844428                | 6.75                                    | 0                | 0.00                                       | 0.00   | 0                        | 0.00  | 0                                     |   | 6.75  |
|                 | PAVANA DEVI TUMMALA  | 703722                | 5.62                                    | 0                | 0.00                                       | 0.00   | 0                        |   | 0                                     | 200000  | 5.62  |
|                 | N SRI DURGA  | 226537                | 1.81                                    | 0                | 0.00                                       | 0.00   | 0                        |   | 0                                     |   | 1.81  |
|                 | TUMMALA .GOPICHAND   | 188625                | 1.51                                    | 125000           | 66.27                                      | 1.00   | 0                        | 0.00  | 0                                     |   | 1.51  |
|                 | TUMMALA BAPAIAH CHOUDARY   | 150000                | 1.20                                    | 15000            | 10.00                                      |  | 0                        | 0.00  | 0                                     | -   | 1.51  |
|                 | T SEETHARAMAMMA  | 127575                | 1.02                                    | 0                | 0.00                                       | 0.00   | 0                        | 0.00  | 0                                     |   |   |
| 9               | MADHU MITRA TUMMALA  | 91308                 | 0.73                                    | 9200             | 10.08                                      | 0.07   | 0                        | 0.00  | 0                                     | 0.00  | 1.02<br>0.73  |
| 10              | TUMMALA TULASI RANI  | 57250                 | 0.46                                    | 0                | 0.00                                       | 0.00   | 0                        | 0.00  | 0                                     | 0.00  | 0.73  |
|                 | TOTAL :  | 5457041               | 43.61                                   | 1458700          | 26.73                                      | 11.66  | 0                        | 0.00  | 0                                     | 0.00  | 43.61   |

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| Sr.No. | Name of the shareholder            | Number of shares held |      |                            |   | Details of convertible securities              |   | Total shares (including underlying shares assuming full conversion of warrants and convertible securities) as a % of diluted share capital) |
|--------|------------------------------------|-----------------------|------|----------------------------|---|--|---|---|
|        |                                    |                       |      | Number of<br>warrants held | As a % total<br>number of<br>warrants of<br>the same<br>class | Number of<br>convertible<br>securities<br>held | % w.r.t total<br>number of<br>convertible<br>securities of<br>the same<br>class |   |
| 1      | PRADIP S KAMPANI                   | 270713                | 2.16 | , 0                        | 0.00  | 0  | 0.00  | 2.16  |
| 2      | RAMESH KUMAR SOMANI                | 165215                | 1.32 | 0                          | 0.00  |  | 0.00  | 1.32  |
| 3      | MAHARASHTRA CORPORATION LIMITED    | 150000                | 1.20 | 0                          | 0.00  | 0  | 0.00  | 1.20  |
| 4      | VISAGAR FINANCIAL SERVICES LIMITED | 150000                | 1.20 | 0                          | 0.00  | 0  | 0.00  | 1.20  |
| 5      | DR RAMESH CHIMANLAL SHAH           | 149500                | 1.19 | 0                          | 0.00  | 0  | 0.00  | 1.19  |
| 6      | RAHUL RAVINDRA BHAT                | 126000                | 1.01 | 0                          | 0.00  | 0  | 0.00  | 1.01  |
|        | TOTAL :                            | 1011428               | 8.08 | 0                          | 0.00  | 0  | 0.00  | 8.08  |

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| Statement showing holding of securities (including shares, wa<br>the total number of shares of the company | rrants,conv | ertible securities) of persons   | (together with | PAC) belonging  | to the categor                                 | y "Public" and I   | nolding more than 5% of   |
|--|-------------|--|----------------|---|--|--|---|
| Name(s) of the shareholder(s) and the Persons Acting in Concert (PAC) with them                            |             | Shares as a percentage of total number of shares (i.e., Grant total (A)+(B)+(C) indicated in Statement at para (I)(a) above} |                |   | Details of convertible securities              |  | Total shares (including underlying shares assuming full conversion of warrants and convertible securities) as a % of diluted share capital) |
|  |             |  | warrants held  | As a % total<br>number of<br>warrants of<br>the same<br>class | Number of<br>convertible<br>securities<br>held | % w.r.t total<br>number of<br>convertible<br>securities of<br>the same class |   |
|  |             |  |                |   |  |  |   |
| TOTAL:   | 0           | 0  | 0              | 0   | 0  | 0  |   |

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| (I)(d) | STATEMENT SE            |           |   |                                   |
|--------|-------------------------|-----------|---|-----------------------------------|
| Sr.No. | Name of the shareholder | in shares | Locked-in shares as a (%) percentage of total number of shares {i.e, Grand Total (A)+(B)+(C) Indicated in Statement at para (I)(a) above} | Promoter/Promoter<br>Group/Public |
|        | TOTAL :                 | 0         | 0   |                                   |

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| (II)(a) | STATEMENT SHOWING DETAILS OF DEPOSITORY RECEIPTS (DRS) |                              |                            |  |  |  |  |
|---------|--|------------------------------|----------------------------|--|--|--|--|
| Sr.No.  | Type of outstanding DR (ADRs,GDRs,SDRs,etc.)           | Number of outstanding<br>DRs | underlying outstanding DRs | Shares underlying outstanding DRs as a percentage of total number of shares (i.e., Grand Total (A)+(B)+(C) indicated in Statement at Para(I)(a) above} |  |  |  |
|         | TOTAL :  | 0                            |                            |  |  |  |  |

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| (II)(b) | Statement showing Holding | of Depository Receipts<br>group" are in excess o | (DRs), where und                                     | erlying shares held by "Promoter/Promoter<br>umber shares.   |
|---------|---------------------------|--|--|--|
| Sr.No.  | Name of the DR Holder     | Type of outstanding DR (ADRs,GDRs,SDRs, etc.)    | Number of<br>shares<br>underlying<br>outstanding DRs | Shares underlying outstanding DRs as a percentage of total number of shares {i.e., Grand Total (A)+(B)+(C) indicated in Statement at para(I)(a) above} |
|         | TOTAL :                   |  | 0  |  |

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