

TERA SOFTWARE LTD.

#8-3-1113/2B, Kesavanagar, Srinagar Colony, Hyderabad-73.

UNAUDITED FINANCIAL RESULTS (PROVISIONAL) FOR THE 1st QUARTER ENDED

30th June 2010

(Rs. In Lacs)

Sl. No	PARTICULARS	3 Months Ended for the Current Year	Corresponding 3 Months Ended in the Previous Year	Year to date figures for current year ended	Year to date figures for preious year ended
		30.06.2010	30.06.2009	31.03.2010	31.03.2009
		Unaudited	Unaudited	Audited	Audited
1	a. Net Sales / Income from operations	1,764.61	1,690.99	10,459.46	8,163.04
	b. Other Operating Income	21.06	23.97	116.50	51.39
	Total Income (a+b)	1,785.67	1,714.96	10,575.96	8,214.43
2	Expenditure:				
	a. (Increase)/decrease in Stock in trade and work in progress	-	-	-	-
	b. Consumption of Consumables	-	-	-	-
	c. Purchase of Traded Goods	253.96	490.15	5,200.95	3,213.26
	d. Employees cost	207.46	136.30	771.12	478.13
	e. Consultancy, Professional & Other Charges	579.66	288.00	1,461.56	1,277.88
	f. Lease Rentals	34.00	34.57	139.49	47.63
	g. Depreciation & Amortisation	61.45	60.65	249.27	266.45
	h. Administrative & Other Expenses	253.46	212.43	1,130.69	1,037.90
	Total	1,389.99	1,222.10	8,953.08	6,321.25
3	Profit from Operations before Other Income, Interest and Exceptional Items (1-2)	395.68	492.86	1,622.88	1,893.18
4	Other Income	-	-	-	-
5	Profit from Operations before Interest and Exceptional Items (3+4)	395.68	492.86	1,622.88	1,893.18
6	Interest	40.12	42.07	156.06	216.21
7	Profit after Interest but before Exceptional Items (5-6)	355.56	450.79	1,466.82	1,676.97
8	Exceptional Items				
9	Profit (+)/ Loss (-) from Ordinary Activities before Tax (7+8)	355.56	450.79	1,466.82	1,676.97
10	Tax expenses				
	Current Period	143.82	177.37	508.42	612.87
	Fringe Benefit Tax	-	-	-	8.41
	Deferred	(6.66)	22.03	(16.73)	6.89
	Net Profit (+)/Loss (-) from Ordinary Activities after Tax (9-10)	218.40	251.39	975.13	1,048.80
11	Extraordinary Item (net of tax expenses Rs ____)	-	-	-	-
12	Net Profit(+)/Loss(-) for the period (11-12)	218.40	251.39	975.13	1,048.80
13	Paid up equity share capital (Face value of the share shall be indicated) Rs 10/- each	1,251.19	1,251.19	1,251.19	1,251.19
14	Reserves excluding Revaluation reserve as per balance sheet of previous accounting year	-	-	4,506.14	3,750.59
15	Earning Per share (EPS)				
	a) Basic and diluted EPS before Extraordinary items for the period, for the year to date and for the previous year (not to be annualised)	1.75	2.01	7.79	8.38
	b) Basic and diluted EPS after Extraordinary items for the period, for the year to date and for the previous year (not to be annualised)	1.75	2.01	7.79	8.38
16	Public shareholding				
	- Number of shares	7,405,444	7,672,552	7,410,444	7,766,290
	- Percentage of shareholding	59.19	61.32	59.23	62.07
17	a. Promoter and Promoter Group				
	Shareholding				
	Pledged/Encumbered				
	- Number of Shares				
	- Percentage of shares (as a % of the total shareholding of promoter and	-	-	-	-
	b. Non-encumbered				
	- Number of Shares	5,106,431	4,839,323	5,101,431	4,745,585
	- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	100.00	100.00	100.00	100.00
	- Percentage of shares (as a % of the total share capital of the company)	40.81	38.68	40.77	37.93

**QUARTERLY REPORTING OF SEGMENT WISE REVENUE, RESULTS AND CAPITAL
EMPLOYED UNDER CLAUSE 41 OF THE LISTING AGREEMENT**

(Rs. In Lacs)

Sl. No.	PARTICULARS	3 Months Ended for the Current Year	Corresponding 3 Months Ended in the Previous Year	Year to date figures for current year ended	Year to date figures for previous year ended
		30.06.2010	30.06.2009	31.03.2011	31.03.2009
		Unaudited	Unaudited	Audited	Audited
1	Segment Revenue				
a.	Integrated Solutions Division	262.49	489.26	5,268.17	3,210.20
b.	Technical Division	652.54	231.27	1,144.00	775.27
c.	Projects Division	849.57	970.46	4,047.29	4,168.53
d.	Others	-	-	-	9.03
e.	Unallocated	21.07	23.97	116.50	51.40
	Net sales/Income from operations	1,785.67	1,714.96	10,575.96	8,214.43
2	Segment Results [Profit / (Loss) before Tax and interest from each Segment]				
a.	Integrated Solutions Division	8.00	6.92	65.92	0.39
b.	Technical Division	159.27	91.24	427.99	330.92
c.	Projects Division	343.95	445.65	1,547.61	1,948.88
d.	Others	(0.03)	(0.70)	(0.13)	(1.20)
	Total	511.19	543.11	2,041.39	2,278.99
	Less: i) Interest	40.12	42.07	156.06	216.21
	ii) Un-allocable expenditure net off	115.51	50.25	418.51	385.81
	Un-allocable income				
3	Total Profit/(Loss) Before Tax	355.56	450.79	1,466.82	1,676.97
4	Capital employed				
	(Segment assets - Segment Liabilities)				
a.	Integrated Solutions Division	44.58	874.26	70.74	2.19
b.	Technical Division	954.87	374.34	594.68	352.87
c.	Projects Division	5,462.54	5,572.64	5,353.38	6,132.67
d.	Others	0.88	3.51	0.91	3.54
e.	Unallocable	1,202.82	296.51	1,628.22	264.56
	Total	7,665.69	7,121.26	7,647.93	6,755.83

Notes:

- The above results were reviewed by the audit committee and have been taken on record by the Board at its meeting held on 09th August 2010 subjected to limited audit review by the statutory auditors.
- The Company received 3 requests during the quarter ended 30th June 2010 from shareholders, and the requests have been resolved. No Complaints were pending at the beginning or end of the quarter.
- Previous quarter/year figures were regrouped/reclassified wherever necessary.

for and on behalf of the Board

Place: Hyderabad
Date : 09th August 2010

(T.Gopi Chand)
V.C.& Managing Director