

TERA SOFTWARE LTD.

#8-3-1113/2B, Kesavanagar, Srinagar Colony, Hyderabad-73.

UNAUDITED FINANCIAL RESULTS (PROVISIONAL) FOR THE 1st QUARTER ENDED
30th June 2011

(Rs. In Lacs)

Sl. No.	PARTICULARS	3 Months Ended for the Current Year	Corresponding 3 Months Ended in the Previous Year	Year to date figures for current year ended	Year to date figures for previous year ended
		30.06.2011	30.06.2010	31.03.2011	31.03.2010
		Unaudited	Unaudited	Audited	Audited
1	a. Net Sales / Income from operations	3,321.61	1,764.61	12,508.56	10,459.46
	b. Other Operating Income	14.10	21.06	129.09	116.50
	Total Income (a+b)	3,335.71	1,785.67	12,637.65	10,575.96
2	Expenditure:				
	(Increase)/decrease in Stock in trade and work in progress	-	-	-	-
	a. Consumption of Consumables	-	-	-	-
	c. Purchase of Traded Goods	1,347.09	253.96	6,756.36	5,200.95
	d. Employees cost	220.62	207.46	826.53	771.12
	e. Consultancy, Professional & Other Charges	653.26	579.66	1,847.11	1,461.56
	f. Lease Rentals	40.87	34.00	155.60	139.49
	g. Depreciation & Amortisation	126.89	61.45	275.44	249.27
	h. Administrative & Other Expenses	270.07	253.46	1,106.66	1,130.69
	Total	2,658.80	1,389.99	10,967.70	8,953.08
3	Profit from Operations before Other Income, Interest and Exceptional Items (1-2)	676.91	395.68	1,669.95	1,622.88
4	Other Income	-	-	-	-
5	Profit from Operations before Interest and Exceptional Items (3+4)	676.91	395.68	1,669.95	1,622.88
6	Interest	69.97	40.12	200.05	156.06
7	Profit after Interest but before Exceptional Items (5-6)	606.94	355.56	1,469.90	1,466.82
8	Exceptional Items				
9	Profit (+)/ Loss (-) from Ordinary Activities before Tax (7+8)	606.94	355.56	1,469.90	1,466.82
10	Tax expenses				
	Current Period	186.29	143.82	554.08	508.42
	Deferred	21.84	(6.66)	(68.17)	(16.73)
11	Net Profit (+)/Loss (-) from Ordinary Activities after Tax (9-10)	398.81	218.40	983.99	975.13
12	Extraordinary Item (net of tax expenses Rs)	-	-	-	-
13	Net Profit(+)/Loss(-) for the period (11-12)	398.81	218.40	983.99	975.13
14	Paid up equity share capital (Face value of the share shall be indicated) Rs 10/- each	1,251.19	1,251.19	1,251.19	1,251.19
15	Reserves excluding Revaluation reserve as per balance sheet of previous accounting year	-	-	5,199.31	4,506.14
16	Earning Per share (EPS)				
	a) Basic and diluted EPS before Extraordinary items for the period, for the year to date and for the previous year (not to be annualised)	3.19	1.75	7.86	7.79
	b) Basic and diluted EPS after Extraordinary items for the period, for the year to date and for the previous year (not to be annualised)	3.19	1.75	7.86	7.79
17	Public shareholding				
	- Number of shares	7,130,694	7,405,444	7,177,973	7,410,444
	- Percentage of shareholding	56.99	59.19	57.37	59.23
18	a. Promoter and Promoter Group				
	Shareholding				
	Pledged/Encumbered				
	- Number of Shares				
	- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	-	-	-	-
	b. Non-encumbered				
	- Number of Shares	5,381,181	5,106,431	5,333,902	5,101,431
	- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	100.00	100.00	100.00	100.00
	- Percentage of shares (as a % of the total share capital of the company)	43.01	40.81	42.63	40.77

**QUARTERLY REPORTING OF SEGMENT WISE REVENUE, RESULTS AND CAPITAL
EMPLOYED UNDER CLAUSE 41 OF THE LISTING AGREEMENT**

(Rs. In Lacs)

Sl. No.	PARTICULARS	3 Months Ended for the Current Year	Corresponding 3 Months Ended in the Previous Year	Year to date figures for current year ended	Year to date figures for preious year ended
		30.06.2011	30.06.2010	31.03.2011	31.03.2010
		Unaudited	Unaudited	Audited	Audited
1	Segment Revenue				
	a. Integrated Solutions Division	1,387.97	262.49	7,028.78	5,268.17
	b. Technical Division	346.67	652.54	1,947.12	1,144.00
	c. Projects Division	1,586.96	849.57	3,532.66	4,047.29
	d. Others	-	-	-	-
	e. Unallocated	14.11	21.07	129.09	116.50
	Net sales/Income from operations	3,335.71	1,785.67	12,637.65	10,575.96
2	Segment Results [Profit / (Loss) before Tax and interest from each Segment]				
	a. Integrated Solutions Division	40.78	8.00	269.86	65.92
	b. Technical Division	120.22	159.27	592.50	427.99
	c. Projects Division	707.83	343.95	1,317.78	1,547.61
	d. Others	(0.03)	(0.03)	(0.13)	(0.13)
	Total	868.80	511.19	2,180.01	2,041.39
	Less: i) Interest	69.97	40.12	200.05	156.06
	ii) Un-allocable expenditure net off	191.89	115.51	510.06	418.51
	Un-allocable income				
3	Total Profit/(Loss) Before Tax	606.94	355.56	1,469.90	1,466.82
4	Capital employed				
	(Segment assets - Segment Liabilities)				
	a. Integrated Solutions Division	214.34	44.58	(603.31)	70.74
	b. Technical Division	1,175.42	954.87	908.48	594.68
	c. Projects Division	7,172.78	5,462.54	7,096.43	5,353.38
	d. Others	0.75	0.88	0.78	0.91
	e. Unallocable	748.84	1,202.82	993.38	1,628.22
	Total	9,312.13	7,665.69	8,395.76	7,647.93

Notes:

- 1 The above results were reviewed by the audit committee and have been taken on record by the Board at its meeting held on 11th August 2011 subjected to limited audit review by the statutory auditors.
- 2 The Company received 1 complaint during the quarter ended 30th June 2011 from a shareholder, and the same request has been resolved. No complaints were pending either at the beginning or at the end of the quarter.
- 3 During the quarter company recommended payment of dividend at 20% for FY 2010-11 for approval of members
- 4 Previous quarter/year figures were regrouped/reclassified wherever necessary.

for and on behalf of the Board

Place: Hyderabad
Date : 11th August 2011

(T.Gopi Chand)
V.C.& Managing Director