

TERA SOFTWARE LTD.

#8-2-293/82/A/1107, Plot no 1107, Road no 55, Jubilee Hills, Hyderabad-33.

PART I - STATEMENT OF UNAUDITED FINANCIAL RESULTS FOR THE QUARTER ENDED 30th JUNE 2013 (Rs. In lakhs)

Sl. No.	PARTICULARS	QUARTER ENDED			YEAR ENDED
		30.06.2013	31.03.2013	30.06.2012	31.03.2013
		Unaudited	Audited	Unaudited	Audited
1	Income from operations				
a.	Net sales/income from operations (Net of excise duty)	2,551.38	2,901.30	2,669.61	13,775.01
b.	Other operating income	4.57	553.95	2.13	566.86
	Total Income from operations (net)	2,555.95	3,455.25	2,671.74	14,341.87
2	Expenses				
a.	Consumption of Consumables		-	-	-
b.	Purchase of Traded Goods	8.82	259.48	586.24	4,024.12
c.	Changes in inventories of finished goods, work-in-progress, and stock-in-trade	(3.18)	(32.92)	-	(17.18)
d.	Employee benefit expense	446.15	553.58	297.50	1,589.67
e.	Depreciation & amortisation expense	277.19	254.18	223.13	1,099.31
f.	Consultancy, Professional & Other Charges	1,088.62	1,000.07	952.43	4,185.23
g.	Other Expenses	422.35	1,042.42	272.06	1,841.22
	Total expenses	2,239.95	3,076.80	2,331.36	12,722.36
3	Profit/(Loss) from Operations before other income, finance	316.00	378.45	340.38	1,619.51
4	Other Income	18.46	121.20	20.80	201.70
5	Profit/(Loss) from ordinary activities before finance costs and	334.46	499.65	361.18	1,821.21
6	Finance costs	233.82	350.26	268.36	1,184.39
7	Profit/(Loss) from ordinary activities after finance costs but	100.64	149.39	92.82	636.82
8	Exceptional Items	-	-	-	-
9	Profit/Loss from Ordinary Activities before Tax (7+/-8)	100.64	149.39	92.82	636.82
10	Tax expense				
	Current Period (MAT)	68.27	32.47	6.58	123.41
	MAT Credit	-	12.46	-	(78.48)
	Current Tax Expenses relating to Earlier years	-	169.39	-	169.39
	Deferred	(41.60)	(11.80)	25.22	46.06
11	Net Profit/(Loss) from Ordinary Activities after Tax (9+/-10)	73.97	(53.13)	61.02	376.44
12	Extraordinary Item (net of tax expenses)	-	20.00	-	20.00
13	Net Profit/Loss for the period (11+/-12)	73.97	(73.13)	61.02	356.44
14	Paid up equity share capital (Face value of the share shall be indicated) Rs 10/- each	1,251.19	1,251.19	1,251.19	1,251.19
15	Reserves excluding Revaluation reserve as per balance sheet of previous accounting year		-	-	6,975.95
16	Earning Per share (EPS)				
	a) Basic and diluted EPS before Extraordinary items for the period, for the year to date and for the previous year (not to be annualised)	0.59	(0.58)	0.49	2.85
	b) Basic and diluted EPS after Extraordinary items for the period, for the year to date and for the previous year (not to be annualised)	0.59	(0.58)	0.49	2.85

PART II - SELECT INFORMATION FOR THE QUARTER ENDED 30th June 2013

A PARTICULARS OF SHAREHOLDING					
17	Public shareholding				
	- Number of shares	62,13,691	68,49,575	71,57,519	68,49,575
	- Percentage of shareholding	49.66	54.74	57.21	54.74
18	a. Promoter and Promoter Group Shareholding				
	Pledged/Encumbered				
	- Number of Shares	6,23,700	6,23,700	13,33,700	6,23,700
	- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	9.90	11.01	24.91	11.01
	- Percentage of shares (as a % of the total share capital of the company)	4.99	4.99	10.66	4.99
	b. Non-encumbered				
	- Number of Shares	56,74,484	50,38,600	40,20,656	50,38,600
	- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	90.10	88.99	75.09	88.99
	- Percentage of shares (as a % of the total share capital of the company)	45.35	40.27	32.13	40.27

For TERA SOFTWARE LIMITED

Authorised Signatory

For Tera Software Limited

VC and Managing Director

SEGMENT WISE REVENUE, RESULTS AND CAPITAL EMPLOYED

Sl.	PARTICULARS	QUARTER ENDED			YEAR ENDED
		30.06.2013 Unaudited	31.03.2013 Audited	30.06.2012 Unaudited	31.03.2013 Audited
1	Segment Revenue				
	a. Integrated Solutions Division	6.92	269.76	598.94	4,070.80
	b. Technical Division	336.93	223.76	302.22	1,186.91
	c. Projects Division	2,212.10	2,961.73	1,770.58	9,084.16
	d. Others	-	-	-	-
	e. Unallocated	2.44	46.14	20.80	126.64
	Net sales/Income from operations	2,558.39	3,501.39	2,692.54	14,468.51
2	Segment Results [Profit / (Loss) before Tax and interest				
	a. Integrated Solutions Division	0.91	42.96	10.37	56.56
	b. Technical Division	23.40	(28.55)	30.25	129.39
	c. Projects Division	509.39	655.52	436.68	2,208.41
	d. Others	(0.03)	(0.03)	-	(0.13)
	Total	533.67	669.90	477.30	2,394.23
	Less: i) Interest	233.82	350.26	268.36	1,184.39
	ii) Un-allocable expenditure net off	199.21	190.25	116.13	593.02
	Un-allocable income				
3	Total Profit/(Loss) Before Tax	100.64	129.39	92.81	616.82
4	Capital employed (Segment assets - Segment Liabilities)				
	a. Integrated Solutions Division	1,387.33	1,477.96	361.80	1,477.96
	b. Technical Division	1,726.43	1,770.27	410.39	1,770.27
	c. Projects Division	10,285.97	10,261.71	14,077.21	10,261.71
	d. Others	0.49	0.53	-	0.53
	e. Unallocable	1,937.68	2,094.35	1,416.47	2,094.35
	Total	15,337.90	15,604.82	16,265.87	15,604.82

Particulars	3 months
<b>B. INVESTOR COMPLAINTS</b>	
Pending at the beginning of the quarter	Nil
Received during the quarter	8
Disposed of during the quarter	8
Remaining unresolved at the end of the quarter	Nil

Notes:

- The above results were reviewed by the audit committee and taken on record by the Board of Directors at its Meeting held on 02nd August 2013, subjected to limited audit review by the statutory auditors.
- Previous period /year figures have been regrouped/reclassified wherever necessary.

for and on behalf of the Board

Place: Hyderabad  
Date : 02-08-2013

(T.Gopi Chand)  
V.C.& Managing Director

For TERA SOFTWARE LIMITED:

  
Authorised Signatory

For Tera Software Limited  
  
VC and Managing Director