

**TERA SOFTWARE LTD.**

#8-3-1113/2B, Kesavanagar, Srinagar Colony, Hyderabad-73.

UNAUDITED FINANCIAL RESULTS FOR THE 4th QUARTER ENDED  
31st March 2008

(Rs. In Lakhs)

Sl. No.	PARTICULARS	3 Months Ended for the current year ended	Corresponding 3 months ended in the previous year	Year to date figures for current year ended	Year to date figures for previous year ended
		31.03.2008 Unaudited	31.03.2007 Unaudited	31.03.2008 Unaudited	31.03.2007 Audited
1	Net Sales / Income from operations	1,561.48	2,956.26	5,930.98	5,790.44
2	Other Income	8.77	3.70	36.28	43.14
3	<b>Total Income (1+2)</b>	<b>1,570.25</b>	<b>2,959.96</b>	<b>5,967.26</b>	<b>5,833.58</b>
4	<b>Expenditure:</b>				
	(Increase)/decrease in Stock in trade and work in progress	-	-	-	-
a.	Consumption of Consumables	372.61	1.19	1,336.03	1,214.31
b.	Employees cost	67.14	53.76	213.75	222.75
c.	Consultancy, Professional & Other Charges	232.47	1,572.22	999.76	1,463.82
d.	Depreciation & Amortisation	92.91	111.73	390.49	450.09
e.	Administrative & Other Expenses	204.89	388.20	815.30	656.16
f.	<b>Total</b>	<b>970.02</b>	<b>2,127.10</b>	<b>3,755.33</b>	<b>4,007.13</b>
5	Interest	62.06	34.03	240.42	169.91
6	<b>Profit/(Loss) from before tax (3) - (4+5)</b>	<b>538.17</b>	<b>798.83</b>	<b>1,971.51</b>	<b>1,656.54</b>
7	Tax expenses				
	Current Period	224.46	240.46	759.36	578.27
	Fringe Benefit Tax	1.00	1.50	6.75	4.00
	Deferred	(0.32)	53.43	(18.02)	5.59
8	<b>Net Profit/(Loss) for the period (6-7)</b>	<b>313.03</b>	<b>503.44</b>	<b>1,223.42</b>	<b>1,068.68</b>
9	Paid up equity share capital (Face value of the share shall be indicated)	1,251.19	1,151.19	1,251.19	1,151.19
10	Reserves excluding Revaluation reserve as per balance sheet of previous accounting year	-	-	-	1,634.47
11	Earning Per share (EPS)				
	a) Basic EPS (not to be annualised)	2.50	4.37	9.78	9.28
	b) Diluted EPS (not to be annualised)	2.50	4.28	9.78	9.08
12	Public shareholding				
	- Number of shares	8,051,970	7,133,610	8,051,970	7,133,610
	- Percentage of shareholding	64.35	61.97	64.35	61.97

**QUARTERLY REPORTING OF SEGMENT WISE REVENUE, RESULTS AND CAPITAL  
EMPLOYED UNDER CLAUSE 41 OF THE LISTING AGREEMENT**

(Rs. In Lakhs)

Sl. No.	PARTICULARS	3 Months Ended	Corresponding 3 months ended in the previous year	Year to date figures for current period ended	Year to date figures for previous year ended
		31.03.2008 Unaudited	31.03.2007 Unaudited	31.03.2008 Unaudited	31.03.2007 Audited
<b>1</b>	<b>Segment Revenue</b>				
	a. Integrated Solutions Division	381.26	2.86	1,376.34	69.76
	b. Technical Division	102.34	95.28	344.01	998.37
	c. Projects Division	1,059.07	2,841.32	4,165.96	4,668.61
	d. Others	18.81	16.80	55.82	53.69
	e. Unallocated	8.77	3.70	25.13	43.15
	<b>Net sales/Income from operations</b>	<b>1,570.25</b>	<b>2,959.96</b>	<b>5,967.26</b>	<b>5,833.58</b>
<b>2</b>	<b>Segment Results [Profit / (Loss) before Tax and interest from each Segment]</b>				
	a. Integrated Solutions Division	7.61	1.43	35.77	2.10
	b. Technical Division	40.88	17.80	126.21	226.94
	c. Projects Division	692.46	868.31	2,476.59	1,750.05
	d. Others	3.31	10.93	27.26	22.62
	<b>Total</b>	<b>744.26</b>	<b>898.47</b>	<b>2,665.83</b>	<b>2,001.71</b>
	Less: i) Interest	62.06	34.03	240.42	169.91
	ii) Un-allocable expenditure net off Un-allocable income	144.03	65.61	453.90	175.26
<b>3</b>	<b>Total Profit/(Loss) Before Tax</b>	<b>538.17</b>	<b>798.83</b>	<b>1,971.51</b>	<b>1,656.54</b>
<b>4</b>	<b>Capital employed</b>				
	(Segment assets - Segment Liabilities)				
	a. Integrated Solutions Division	734.64	10.82	734.64	13.31
	b. Technical Division	685.93	539.71	685.93	434.49
	c. Projects Division	5,529.22	4,228.58	5,529.22	4,792.97
	d. Others	12.41	10.55	12.41	16.75
	e. Unallocable	265.06	870.11	265.06	(31.67)
	<b>Total</b>	<b>7,227.26</b>	<b>5,659.77</b>	<b>7,227.26</b>	<b>5,225.85</b>

**Notes:**

- 1 Previous quarter/year figures were regrouped/reclassified wherever necessary.
- 2 The Company received 10 requests during the quarter ended 31 March 2008 from shareholders, all the requests have been resolved. No complaints were pending at the beginning or end of the quarter.
- 3 The above results were reviewed by the audit committee and have been taken on record by the Board at its meeting held on 30th April 2008 subjected to limited audit review by the statutory auditors.

for and on behalf of the Board

Place: Hyderabad  
Date : 30th April 2008

(T.Gopi Chand)  
V.C.& Managing Director