

TERA SOFTWARE LTD.

#8-3-1113/2B, Kesavanagar, Srinagar Colony, Hyderabad-73.

UNAUDITED FINANCIAL RESULTS (PROVISIONAL) FOR THE 2nd QUARTER ENDED
30th September 2010

(Rs. In Lacs)

Sl. No.	PARTICULARS	3 Months Ended for the Current Year	Corresponding 3 Months Ended in the Previous Year	Year to date figures for current year ended	Year to date figures for previous year ended	Figures for previous year ended
		30.09.2010	30.09.2009	30.09.2010	30.09.2009	31.03.2010
		Unaudited	Unaudited	Unaudited	Unaudited	Audited
1	a. Net Sales / Income from operations	2,472.79	1,947.95	4,250.84	3,638.94	10,459.46
	b. Other Operating Income	25.59	22.87	46.65	46.84	116.50
	Total Income (a+b)	2,498.38	1,970.82	4,297.49	3,685.78	10,575.96
2	Expenditure:					
	(Increase)/decrease in Stock in trade and work in progress	-	-	-	-	-
	a. Consumption of Consumables	-	-	-	-	-
	c. Purchase of Traded Goods	1,209.23	724.29	1,463.19	1,205.74	5,200.95
	d. Employees cost	215.80	145.50	423.25	281.80	771.12
	e. Consultancy, Professional & Other Charges	392.02	345.27	984.89	633.27	1,461.57
	f. Lease Rentals	42.00	33.00	76.00	67.57	139.49
	g. Depreciation & Amortisation	67.66	62.34	129.11	122.99	249.27
	h. Administrative & Other Expenses	234.79	244.95	488.67	466.08	1,130.69
	Total	2,161.50	1,555.35	3,565.11	2,777.45	8,953.09
	Profit from Operations before Other Income, Interest and Exceptional Items (1-2)	336.88	415.47	732.38	908.33	1,622.87
3	Other Income	-	-	-	-	-
4	Profit from Operations before Interest and Exceptional Items (3+4)	336.88	415.47	732.38	908.33	1,622.87
5	Interest	39.36	30.48	79.48	72.55	156.06
6	Profit after Interest but before Exceptional Items (5-6)	297.52	384.99	652.90	835.78	1,466.81
7	Exceptional Items					
8	Profit (+)/ Loss (-) from Ordinary Activities before Tax (7+8)	297.52	384.99	652.90	835.78	1,466.81
9	Tax expenses					
10	Current Period	106.61	143.35	250.37	320.72	508.42
	Fringe Benefit Tax	-	-	-	-	-
	Deferred	(48.13)	(37.29)	(54.79)	(15.25)	(16.73)
	Net Profit (+)/Loss (-) from Ordinary Activities after Tax (9-10)	239.04	278.93	457.32	530.31	975.12
11	Extraordinary Item (net of tax expenses Rs)	-	-	-	-	-
12	Net Profit (+)/Loss(-) for the period (11-12)	239.04	278.93	457.32	530.31	975.12
13	Paid up equity share capital (Face value of the share shall be indicated) Rs 10/- each	1,251.19	1,251.19	1,251.19	1,251.19	1,251.19
14	Reserves excluding Revaluation reserve as per balance sheet of previous accounting year	-	-	-	-	4,506.14
15	Earning Per share (EPS)					
16	a) Basic and diluted EPS before Extraordinary items for the period, for the year to date and for the previous year (not to be annualised)	1.91	2.23	3.66	4.24	7.79
	b) Basic and diluted EPS after Extraordinary items for the period, for the year to date and for the previous year (not to be annualised)	1.91	2.23	3.66	4.24	7.79
17	Public shareholding					
	- Number of shares	7,374,210	7,673,612	7,374,210	7,673,612	7,410,444
	- Percentage of shareholding	58.94	61.33	58.94	61.33	59.23
18	a. Promoter and Promoter Group					
	Shareholding					
	Pledged/Encumbered					
	- Number of Shares					
	- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	-	-	-	-	-
	b. Non-encumbered					
	- Number of Shares	5,137,665	4,838,263	5,137,665	4,838,263	5,101,431
	- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	100.00	100.00	100.00	100.00	100.00
	- Percentage of shares (as a % of the total share capital of the company)	41.06	38.67	41.06	38.67	40.77

**QUARTERLY REPORTING OF SEGMENT WISE REVENUE, RESULTS AND CAPITAL
EMPLOYED UNDER CLAUSE 41 OF THE LISTING AGREEMENT**

(Rs. In Lacs)

Sl. No.	PARTICULARS	3 Months Ended for the Current Year	Corresponding 3 Months Ended in the Previous Year	Year to date figures for current year ended	Year to date figures for previous year ended	Figures for previous year ended
		30.09.2010	30.09.2009	30.09.2010	30.09.2009	31.03.2010
		Unaudited	Unaudited	Unaudited	Unaudited	Audited
1	Segment Revenue					
a.	Integrated Solutions Division	1,209.42	729.33	1,471.91	1,218.59	5,268.17
b.	Technical Division	454.57	228.86	1,120.55	460.14	1,144.00
c.	Projects Division	808.80	989.76	1,658.37	1,960.21	4,047.29
d.	Others	-	-	-	-	-
e.	Unallocated	25.59	22.87	46.65	46.84	116.50
	Net sales/Income from operations	2,498.38	1,970.82	4,297.48	3,685.78	10,575.96
2	Segment Results [Profit / (Loss) before Tax and interest from each Segment]					
a.	Integrated Solutions Division	12.56	4.67	20.56	11.59	59.09
b.	Technical Division	176.10	89.23	335.29	180.78	430.20
c.	Projects Division	265.22	394.64	609.05	840.88	1,574.13
d.	Others	(0.03)	(0.50)	(0.06)	(1.20)	(0.13)
	Total	453.85	488.04	964.84	1,032.05	2,064.19
	Less: i) Interest	39.36	30.48	79.48	72.55	156.06
	ii) Un-allocable expenditure net off Un-allocable income	116.96	72.57	232.46	123.72	441.30
3	Total Profit/(Loss) Before Tax	297.53	384.99	652.90	835.78	1,466.83
4	Capital employed					
	(Segment assets - Segment Liabilities)					
a.	Integrated Solutions Division	181.38	(5.13)	181.38	(5.13)	70.74
b.	Technical Division	1,142.59	543.76	1,142.59	543.76	610.42
c.	Projects Division	5,645.35	5,953.52	5,645.35	5,953.52	5,346.65
d.	Others	0.85	3.47	0.85	3.47	0.91
e.	Unallocable	995.19	608.13	995.19	608.13	1,619.20
	Total	7,965.36	7,103.75	7,965.36	7,103.75	7,647.92

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STATEMENT OF ASSETS AND LIABILITIES (UNAUDITED)

Rupees in lacs

PARTICULARS	Half Year	Year ended
	ended 30.09.2010 Unaudited	31.03.2010 Audited
SHAREHOLDERS' FUNDS		
a) Capital	1,251.19	1,251.19
b) Reserves and Surplus	4,963.45	4,506.15
Loan Funds	1,707.00	1,792.08
Deferred Tax Liability	43.72	98.51
TOTAL	7,965.36	7,647.93
Fixed Assets	1,604.22	1,614.71
INVESTMENTS		
Current Assets, Loans and Advances		
a) Inventories	-	11.84
b) Sundry Debtors	8,278.71	7,506.78
c) Cash and Bank balances	680.02	1,454.58
d) Other Current Assets		
e) Loans and Advances	2,251.75	327.70
Less: Current Liabilities and Provisions		
a) Current Liabilities	4,461.04	2,892.10
b) Provisions	388.30	375.58
MISCELLANEOUS EXPENDITURE (NOT WRITTEN OFF OR ADJUSTED)		
PROFIT AND LOSS ACCOUNT		
TOTAL	7,965.36	7,647.93

Notes:

- 1 The above results were reviewed by the audit committee and have been taken on record by the Board at its meeting held on 12th November 2010 subjected to limited audit review by the statutory auditors.
- 2 The Company received 12 requests during the quarter ended 30th September 2010 from shareholders, and all the requests have been resolved. No complaints were pending either at the beginning or at the end of the quarter.
- 3 Previous quarter/year figures were regrouped/reclassified wherever necessary.

for and on behalf of the Board

Place: Hyderabad
Date : 12th November 2010

(T.Gopi Chand)
V.C.& Managing Director