

TERA SOFTWARE LTD.

#8-3-1113/2B, Kesavanagar, Srinagar Colony, Hyderabad-73.

UNAUDITED FINANCIAL RESULTS (PROVISIONAL) FOR THE 3rd QUARTER ENDED
31st December 2011

Sl. No.	PARTICULARS	(Rs. In Lacs)					
		3 Months Ended for the Current Year	Previous 3months ended	Corresponding 3 Months Ended in the Previous Year	Year to date figures for current year ended	Year to date figures for previous year ended	Figures for previous year ended
		31.12.2011 Unaudited	30.09.2011 Unaudited	31.12.2010 Unaudited	31.12.2011 Unaudited	31.12.2010 Unaudited	31.03.2011 Audited
1	a. Net Sales / Income from operations / other operations	6,400.46	5,165.31	3,116.51	14,887.38	7,367.35	12,508.56
	Total Income (a+b)	6,400.46	5,165.31	3,116.51	14,887.38	7,367.35	12,508.56
2	Expenditure:						
	(Increase)/decrease in Stock in trade and work in progress	-	-	-	-	-	-
	b. Consumption of Consumables	-	-	-	-	-	-
	c. Purchase of Traded Goods	72.07	607.61	1,842.32	2,039.54	3,293.14	6,756.36
	d. Employees cost	299.64	225.16	201.17	745.42	639.43	826.53
	e. Consultancy, Professional & Other Charges	4,153.41	2,799.24	321.84	7,606.96	1,306.71	1,858.12
	f. Lease Rentals	40.87	40.87	42.00	122.60	118.00	155.60
	g. Depreciation	277.42	177.61	65.50	581.91	194.62	275.44
	h. Other Expenditure	320.74	406.42	244.74	981.83	736.69	1,095.64
	Total	5,164.15	4,256.91	2,717.57	12,078.26	6,288.59	10,967.69
	Profit from Operations before Other Income, Interest and Exceptional Items (1-2)	1,236.31	908.40	398.94	2,809.12	1,078.76	1,540.87
3	Other Income	16.43	103.17	31.93	131.67	78.58	129.09
4	Profit before Interest and Exceptional Items (3+4)	1,252.74	1,011.57	430.87	2,940.79	1,157.34	1,669.96
5	Interest	234.82	120.83	65.09	425.62	144.57	200.05
6	Profit after Interest but before Exceptional Items (5-6)	1,017.92	890.74	365.78	2,515.17	1,012.77	1,469.91
7	Exceptional Items	-	-	-	-	-	-
8	Profit (+)/ Loss (-) from Ordinary Activities before Tax (7+8)	1,017.92	890.74	365.78	2,515.17	1,012.77	1,469.91
9	Tax expenses						
10	Current Period	255.95	95.79	187.75	538.03	438.13	554.08
	Deferred	116.45	183.21	(47.71)	321.51	(102.51)	(68.17)
11	Net Profit (+)/Loss (-) from Ordinary Activities after Tax (9-10)	645.52	611.74	225.74	1,655.63	677.15	984.00
12	Extraordinary Item (net of tax expenses Rs)	-	-	-	-	-	-
13	Net Profit(+)/Loss(-) for the period (11-12)	645.52	611.74	225.74	1,655.63	677.15	984.00
14	Paid up equity share capital (Face value of the share shall be indicated) Rs 10/- each	1,251.19	1,251.19	1,251.19	1,251.19	1,251.19	1,251.19
15	Reserves excluding Revaluation reserve as per balance sheet of previous accounting year	-	-	-	-	-	-
16	Earning Per share (EPS)						5,199.31
	a) Basic and diluted EPS before Extraordinary items for the period, for the year to date and for the previous year (not to be annualised)	5.16	4.89	1.80	13.23	5.41	7.86
	b) Basic and diluted EPS after Extraordinary items for the period, for the year to date and for the previous year (not to be annualised)	5.16	4.89	1.80	13.23	5.41	7.86
17	Public shareholding						
	- Number of shares	70,48,819	72,62,528	73,76,210	70,48,819	73,76,210	71,77,973
	- Percentage of shareholding	56.34	58.05	58.95	56.34	58.95	57.37
18	a. Promoter and Promoter Group						
	Shareholding						
	Pledged/Encumbered						
	- Number of Shares	11,08,700	11,08,700	-	11,08,700	-	-
	- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	20.29	21.12	-	20.29	-	-
	b. Non-encumbered						
	- Number of Shares	43,54,356	41,40,647	51,35,665	43,54,356	51,35,665	53,33,902
	- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	79.71	78.88	100.00	79.71	100.00	100.00
	- Percentage of shares (as a % of the total share capital of the company)	43.66	41.95	41.05	43.66	41.05	42.63

For Tera Software Limited

(Signature)
VC and Managing Director

**QUARTERLY REPORTING OF SEGMENT WISE REVENUE, RESULTS AND CAPITAL
EMPLOYED UNDER CLAUSE 41 OF THE LISTING AGREEMENT**

Sl. No.	PARTICULARS	(Rs. In Lacs)					
		3 Months Ended for the Current Year	Previous 3months ended	Corresponding 3 Months Ended in the Previous Year	Year to date figures for current year ended	Year to date figures for preious year ended	Figures for previous year ended
		31.12.2011 Unaudited	30.09.2011 Unaudited	31.12.2010 Unaudited	31.12.2011 Unaudited	31.12.2010 Unaudited	31.03.2011 Audited
1	Segment Revenue						
a.	Integrated Solutions Division	85.36	649.37	1,926.51	2,122.70	3,398.42	7,028.78
b.	Technical Division	254.68	281.47	360.67	882.83	1,481.22	1,947.12
c.	Projects Division	6,060.42	4,234.46	829.33	11,881.84	2,487.71	3,532.66
d.	Others	-	-	-	-	-	-
e.	Unallocated	16.43	103.18	31.93	131.68	78.58	129.09
	Net sales/Income from operations	6,416.89	5,268.48	3,148.44	15,019.05	7,445.93	12,637.65
2	Segment Results [Profit / (Loss) before Tax and interest from each Segment]						
a.	Integrated Solutions Division	11.02	41.68	90.64	80.71	110.96	269.86
b.	Technical Division	19.03	70.68	132.86	209.85	462.59	592.50
c.	Projects Division	1,452.37	1,102.36	341.06	3,277.14	953.19	1,317.78
d.	Others	-	(0.03)	(0.03)	-	(0.10)	(0.12)
	Total	1,482.42	1,214.69	564.53	3,567.70	1,526.64	2,180.02
	Less: i) Interest	234.82	120.83	65.09	425.62	144.57	200.05
	ii) Un-allocable expenditure net off	229.68	203.12	133.66	626.91	369.30	510.06
	Un-allocable income	-	-	-	-	-	-
3	Total Profit/(Loss) Before Tax	1,017.92	890.74	365.78	2,515.17	1,012.77	1,469.91
4	Capital employed						
	(Segment assets - Segment Liabilities)						
a.	Integrated Solutions Division	317.06	33.88	(374.76)	317.06	(374.76)	(603.30)
b.	Technical Division	1,894.69	1,434.38	804.25	1,894.69	804.25	908.48
c.	Projects Division	12,962.20	9,978.20	6,378.29	12,962.20	6,378.29	7,096.43
d.	Others	0.68	0.72	0.81	0.68	0.81	0.78
e.	Unallocable	1,635.17	1,466.79	1,088.04	1,635.17	1,088.04	993.38
	Total	16,809.80	12,913.97	7,896.63	16,809.80	7,896.63	8,395.77

Notes:

- The above results were reviewed by the audit committee and thereafter taken on record by the Board of Directors in their Meeting held on 2nd February 2012, subjected to limited audit review by the statutory auditors.
- The Company received 4 complaints during the quarter ended 31st December 2011 from shareholders and all the requests have been resolved. No complaints were pending either at the beginning or at the end of the quarter.
- Previous quarter/year figures were regrouped/reclassified wherever necessary.

HIGHLIGHTS OF THE PERFORMANCE:

- Revenue from Operations for the 9 Months ended is Rs.14,887.38 Lakhs up by 102.07% y-o-y
- EBIT for the 9 months ended is Rs.2,940.79 Lakhs up by 154.10% y-o-y
- Net Profit for the 9 Months ended is Rs. 1,655.63 Lakhs up by 144.50% y-o-y
- EPS for the 9 months ended @ 13.23 up by 144.55% y-o-y

The Company's business is almost entirely domestic economy focussed and continues to grow at a healthy pace.

Place: Hyderabad
Date : 2nd February 2012

for and on behalf of the Board

Gopi Chand
(Gopi Chand)

V.C.& Managing Director

