

UNAUDITED FINANCIAL RESULTS (PROVISIONAL) FOR THE 3rd QUARTER ENDED 31st December 2012

Sl. No.	PARTICULARS	(Rs. In Lacs)					
		3 Months Ended for the Current Year	Preceding 3 months ended	Corresponding 3 Months Ended in the Previous Year	Year to date figures for current year ended	Year to date figures for previous year ended	Figures for previous year ended
		31.12.2012	30.09.2012	31.12.2011	31.12.2012	31.12.2011	31.03.2012
		Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
1	Income from operations						
a.	Net sales/income from operations (Net of excise duty)	3,660.55	4,536.89	6,400.46	10,873.71	14,887.38	19,916.75
b.	Other operating income	5.71	5.07	-	12.91	-	121.31
	Total Income from operations (net)	3,666.26	4,541.96	6,400.46	10,886.62	14,887.38	20,038.06
2	Expenses						
a.	Consumption of Consumables	-	-	-	-	-	-
b.	Purchase of Traded Goods	1,174.37	2,004.03	(333.69)	3,764.64	1,742.80	3,235.19
c.	Changes in inventories of finished goods, work-in-progress, and stock-in-trade	-	15.74	405.76	15.74	296.74	297.73
d.	Employee benefit expense	364.52	374.09	299.64	1,036.09	745.42	994.56
e.	Depreciation & amortisation expense	343.46	278.54	277.42	845.13	581.91	834.36
f.	Consultancy, Professional & Other Charges	1,086.13	1,191.94	4,153.41	3,185.16	7,606.96	8,684.33
g.	Other Expenses	252.09	301.58	361.61	798.80	1,104.43	2,434.65
	Total expenses	3,220.57	4,165.92	5,164.15	9,645.56	12,078.26	16,480.82
3	Profit/(Loss) from Operations before other income, finance costs and Exceptional Items (1-2)	445.69	376.04	1,236.31	1,241.06	2,809.12	3,557.24
4	Other Income	12.25	48.18	16.43	80.50	131.67	125.41
5	Profit/(Loss) from ordinary activities before finance costs and exceptional Items (3+/-4)	457.94	424.22	1,252.74	1,321.56	2,940.79	3,682.65
6	Finance costs	286.97	262.59	234.82	834.13	425.62	938.36
7	Profit/(Loss) from ordinary activities after finance costs but before exceptional Items (5+/-6)	170.97	161.63	1,017.92	487.43	2,515.17	2,744.29
8	Exceptional Items	-	-	-	-	-	-
9	Profit/Loss from Ordinary Activities before Tax (7+/-8)	170.97	161.63	1,017.92	487.43	2,515.17	2,744.29
10	Tax expense	170.97	161.63	1,017.92	487.43	2,515.17	2,744.29
	Current Period (MAT)	44.35	40.01	255.95	90.94	538.03	435.97
	MAT Credit	(44.35)	(46.59)	-	(90.94)	-	-
	Current Tax Expenses relating to Earlier years	-	-	-	-	-	(6.91)
	Deferred	31.52	1.11	116.45	57.86	321.51	458.78
11	Net Profit/(Loss) from Ordinary Activities after Tax (9+/-10)	139.45	167.10	645.52	429.57	1,655.63	1,856.45
12	Extraordinary Item (net of tax expenses Rs)	-	-	-	-	-	-
13	Net Profit/Loss for the period (11+/-12)	139.45	167.10	645.52	429.57	1,655.63	1,856.45
14	Paid up equity share capital (Face value of the share shall be indicated) Rs 10/- each	1,251.19	1,251.19	1,251.19	1,251.19	1,251.19	1,251.19
15	Reserves excluding Revaluation reserve as per balance sheet of previous accounting year	-	-	-	-	-	6,764.93
16	Earning Per share (EPS)						
	a) Basic and diluted EPS before Extraordinary items for the period, for the year to date and for the previous year (not to be annualised)	1.11	1.34	5.16	3.43	13.23	14.84
	b) Basic and diluted EPS after Extraordinary items for the period, for the year to date and for the previous year (not to be annualised)	1.11	1.34	5.16	3.43	13.23	14.84
17	Public shareholding						
	- Number of shares	70,54,875	71,13,982	70,48,819	70,54,875	70,48,819	71,60,419
	- Percentage of shareholding	56.39	56.86	56.34	56.39	56.34	57.23
18	a. Promoter and Promoter Group						
	Shareholding						
	Pledged/Encumbered						
	- Number of Shares	14,58,700	14,58,700	11,08,700	14,58,700	11,08,700	13,33,700
	- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	26.73	27.02	20.29	26.73	20.29	24.92
	- Percentage of shares (as a % of the total share capital of the company)	11.66	11.66	8.86	11.65	8.86	10.66
	b. Non-encumbered						
	- Number of Shares	39,98,341	39,39,193	43,54,356	39,98,341	43,54,356	40,17,756
	- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	73.27	72.98	79.71	73.27	79.71	75.08
	- Percentage of shares (as a % of the total share capital of the company)	31.95	31.48	34.80	31.96	34.80	32.11

For TERA SOFTWARE LIMITED


Authorised Signatory

For Tera Software Limited


VC and Managing Director

QUARTERLY REPORTING OF SEGMENT WISE REVENUE, RESULTS AND CAPITAL
EMPLOYED UNDER CLAUSE 41 OF THE LISTING AGREEMENT

(Rs. In Lacs)

Sl. No.	PARTICULARS	3 Months Ended for the Current Year	Preceding 3 months ended	Corresponding 3 Months Ended in the Previous Year	Year to date figures for current year ended	Year to date figures for previous year ended	Figures for previous year ended
		31.12.2012	30.09.2012	31.12.2011	31.12.2012	31.12.2011	31.03.2012
		Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
1	Segment Revenue						
	a. Integrated Solutions Division	1,178.34	2,023.73	85.36	3,801.04	2,122.71	3,646.86
	b. Technical Division	325.98	334.95	254.68	963.15	882.83	2,167.75
	c. Projects Division	2,161.94	2,183.28	6,060.42	6,122.43	11,881.84	14,223.45
	d. Others	-	-	-	-	-	-
	e. Unallocated	12.15	48.18	16.43	80.50	131.68	125.41
	Net sales/Income from operations	3,678.41	4,590.14	6,416.89	10,967.12	15,019.06	20,163.47
2	Segment Results [Profit / (Loss) before Tax and interest from each Segment]						
	a. Integrated Solutions Division	1.74	1.46	11.02	13.60	80.71	122.60
	b. Technical Division	61.01	58.40	19.03	157.94	209.85	451.63
	c. Projects Division	540.97	502.03	1,452.37	1,552.89	3,277.14	3,937.60
	d. Others	(0.03)	(0.03)	-	(0.10)	-	(0.13)
	Total	603.69	561.86	1,482.42	1,724.33	3,567.70	4,511.70
	Less: i) Interest	286.97	262.59	234.82	834.13	425.62	775.02
	ii) Un-allocable expenditure net off Un-allocable income	145.75	137.64	229.68	402.77	626.91	992.39
3	Total Profit/(Loss) Before Tax	170.97	161.63	1,017.92	487.43	2,515.17	2,744.29
4	Capital employed (Segment assets - Segment Liabilities)						
	a. Integrated Solutions Division	1,411.59	364.23	317.06	1,411.59	317.06	423.23
	b. Technical Division	1,360.20	1,585.25	1,894.69	1,360.20	1,894.69	1,394.18
	c. Projects Division	11,614.05	13,814.02	12,962.20	11,614.05	12,962.20	12,998.97
	d. Others	0.56	0.59	0.68	0.56	0.68	0.65
	e. Unallocable	1,785.10	462.67	1,635.17	1,785.10	1,635.17	2,332.76
	Total	16,171.50	16,226.76	16,809.80	16,171.50	16,809.80	17,149.79

Particulars	3 months ended (31-12-2012)
INVESTOR COMPLAINTS	
Pending at the beginning of the quarter	Nil
Received during the quarter	19
Disposed of during the quarter	19
Remaining unresolved at the end of the quarter	Nil

Notes:

- The above results were reviewed by the audit committee and thereafter taken on record by the Board of Directors at their Meeting held on 12th February 2013, subjected to limited audit review by the statutory auditors.
- Previous quarter/year figures were regrouped/reclassified wherever necessary.

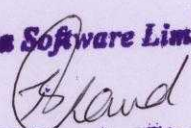
for and on behalf of the Board

Place: Hyderabad
Date : 12th February 2013

(T.Gopi Chand)
V.C.& Managing Director

For TERA SOFTWARE LIMITED


Authorised Signatory

For Tera Software Limited

V.C. and Managing Director