



# 8-2-293/82/A/1107, Plot No. 1107, Road No. 55, Jubilee Hills, Hyderabad-500 033, Telangana, INDIA.

Date: 13.02.2020

To,
BSE Limited
P.J Towers
Dalal Street, Mumbai – 400001

Scrip: 533982

Dear Sir/Madam,

National Stock Exchange of India Limited Exchange Plaza, Bandra Kurla complex Bandra(E), Mumbai – 400051

Symbol: TERASOFT

Sub: Outcome of Board Meeting-Financial Results

The Board of Directors at its meeting held today, i.e. Thursday, 13<sup>th</sup> February, 2020, considered and approved the Un-Audited Financial Results of the Company for the 3<sup>rd</sup> Quarter ended 31<sup>st</sup> December, 2019.

In terms of Regulation 33 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, a copy of the said Results along with the Limited Review Report issued by M/s. Mullapudi & Co., Chartered Accountants, is enclosed herewith.

The Board Meeting commenced at 4:00 P.M. and concluded at 7.05 P.M.

Kindly take the above information on your record.

Yours faithfully,

For Tera Software Dimited ER

Shabaam Siddiqui

Company Secretary

CIN: L72200TG1994PLC018391

Regd. Office: #8-2-293/82/A/1107,Road Number 55, Jubilee Hills, Hyderabad,Telangana 500033.



# MULLAPUDI & Co., CHARTERED ACCOUNTANTS

Flat No 1A, Rama Apartments, Plot No 84, Srinagar Colony, Hyderabad - 500073

Tel: 040-2373 5095, 94920 63246 E-mail: ca.mullapudi@gmail.com

### **LIMITED REVIEW REPORT**

### Review Report to the Board of Directors of TERA SOFTWARE LIMITED

We have reviewed the accompanying statement of unaudited financial results of M/S TERA SOFTWARE LIMITED, for the quarter ended 31<sup>st</sup> December 2019 and the year to date results for the period 1<sup>st</sup> April 2019 to December 2019, being submitted by the Company pursuant to the requirements of regulation 33 of the SEBI(Listing Obligations and Disclosure Requirements)Regulation,2015. This statement is the Responsibility of the Company's Management and had been approved by the Board of Directors. Our responsibility is to issue a report on these financial statements based on our review.

We conducted our review in accordance with the Standard on Review Engagement (SRE)2410, Review of Interim Financial Information performed by the independent Auditor of the Entity, issued by the Institute of Chartered Accountants of India. This Standard requires that we plan and perform the review to obtain moderate assurances to whether the financial statements are free from material misstatement. A review is limited primarily to inquire of the company personnel and analytical procedures applied to financial data and thus provide less assurance than the audit. We have not performed an audit and accordingly, we do not express an audit opinion.

Based on our view conducted as above, nothing has come to our attention that causes us to believe that the accompanying statement of unaudited financial results prepared in accordance with the applicable Indian Accounting Standards specified under Section 133 of the Companies Act,2013 and other recognized accounting practices and policies has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements)Regulations,2015 including the manner in which it is to be disclosed, or that it contains any material misstatement.

Date: 13.02.2020 Place: Hyderabad For Mullapudi & Co.,

**Chartered Accountants** 

Firm Regn. No: 006707S

CA. B.Krishna Sivaram App

Partner

Membership No: 226476

UDIN No: 20226476AAAAAE1481

Hyderabad

### TERA SOFTWARE LIMITED CIN L72200TG1994PLC018391

## #8-2-293/82/A/1107, Plot No 1107, Road no 55, Jubilee Hills, Hyderabad-33. STATEMENT OF FINANCIAL RESULTS FOR THE QUARTER ENDED 31ST DECEMBER, 2019

Rupees in Lakh

				Rupees in Lakhs
PARTICULARS	Quarter ended	Preceding Quarter ended	Corresponding 3 Months ended in the previous year	Figures for the year ended
	31-12-2019	30-09-2019	31-12-2018	31-03-2019
8 ,	UNAUDITED	UNAUDITED	UNAUDITED	AUDITED
Total Income from operations	7,163.28	7,042.87	2,058.87	17,894.71
Net Profit / (Loss) for the period (before tax,Exceptional and Extraordinary items)	177.86	208.76	50.72	596.26
Net Profit / (Loss) for the period (before tax after Exceptional and				
Extraordinary items)	177.86	208.76	50.72	596.26
Net Profit / (Loss) for the period after tax (after Exceptional and				
Extraordinary items)	135.36	139.13	36.51	367.65
Total Comprehensive income for the period {Comprising Profit/(Loss) for the period (after Tax) and other comprehensive income (aftertax)}				•
	135.36	139.13	36.51	378.54
Equity Share Capital	1,251.19	1,251.19	1,251.19	1,251.19
Reserves (excluding Revaluation Reserve as shown in the Audited Balance				
Sheet of current year)	9,431.15	9,295.79	8,744.73	8,995.87
Earning Per Share (of Rs 10/- each) (for continuing and discontinued operations)			9	
Basic	1.08	1.11	0.29	2.94
Diluted	1.08	1.11	0.29	2.94

Note:1. The above is an extract from the detailed format of Financial Results filed with the Stock Exchanges under Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015. The full format of the Quarterly Financial Results are available on the website of the Stock Exchange(s) www.bseindia.com, www.nseindia.com and the Company www.terasoftware.com

Note:2. In view of the Non -receipt of approvals for AP State Fiber Limited Operational and maintenance work from the principals for the work executed by the company, billing to APSFL has not been made and the cost incurred is reflected under unbilled work for the quarter.

Place: Hyderabad

Date: 13th February 2020

For Tera Software Limited

T. Gopichand
Vice Chairman & Managing Direct

DIN: 00107886

## TERA SOFTWARE LIMITED CIN L72200TG1994PLC018391

## #8-2-293/82/A/1107, Plot no 1107, Road no 55, Jubilee Hills, Hyderabad-33. STATEMENT OF FINANCIAL RESULTS FOR THE QUARTER ENDED 31ST DECEMBER 2019

					Rupees in Lakhs		
				Corresponding 3	Year to date	Year to date	*
SI.		Quarter ended	Preceding	Months ended in	figures for the	figures for the	Figures for th
No.	PARTICULARS		Quarter ended	the previous year	current year	previous year	year ended
NO.				the previous year	ended	ended	
		31.12.2019	30.09.2019	31.12.2018	31.12.2019	31.12.2018	31.03.2019
-	D	UNAUDITED	UNAUDITED	UNAUDITED	UNAUDITED	UNAUDITED	AUDITED
1	Revenue from operations	7,087.24	6,967.89	1,996.70	17,672.31	6,873.29	17,644.9
Ш	Other Income	76.04	74.98	62.17	221.64	184.05	249.8
III :	Total Income (I+II)	7,163.28	7,042.87	2,058.87	17,893.95	7,057.34	17,894.7
IV	Expenses					.,	17,034.
	Purchases	4,971.41	3,804.51	548.92	9,620.08	1,917.40	0.222
	Changes in inventories	149.82	202.24	(219.71)	512.67	1,917.40	9,232.
	Technical & Operation expense	495.02	1,193.00	744.45	2,886.42		151.
	Employee benefit expense	837.67	873.87	657.06		1,991.49	3,707.3
	Finance costs	219.17	233.34	179.18	2,574.75	1,809.42	2,587.7
	Depreciation & amortisation expense	16.27	18.14	62.69	685.13	503.35	709.3
	Other Expenses	296.05	509.01	35.56	64.05	190.69	254.6
	Total expenses (IV)	6,985.41	6,834.11		887.13	260.12	655.1
٧	Profit/(Loss) before Exceptional Items and			2,008.15	17,230.23	6,842.99	17,298.4
	Exceptional Items	177.87	208.76	50.72	663.72	214.35	596.2
	Profit/(Loss) before Tax (V-VI)				<u> </u>		
	Tax expense	177.87	208.76	50.72	663.72	214.35	596.2
	1) Current Tax				D = 400	,	
		81.44	68.64	27.61	243.00	45.50	269.1
	2) Tax Expenses relating to Earlier years		-	-	-	-	
	3) Deferred Tax	(38.94)	0.99	(13.40)	(14.57)	41.45	(40.5
	Profit/Loss for the period from continuing						(1.515
_	operations	135.37	139.13	36.51	435.29	127.40	367.6
	Profit/(Loss) from discontinuing					227.40	307.0
Х	operations	-	-		_		
	Tax expense of discontuing operations			* _ <sup></sup> _	- 1		
ΧI		_	_				
	Profit/(Loss) from discontinuing			-		-	
	operations (after tax) (X-XI)	_		•			
	Profit/(Loss) for the period (IX-XII)	135.37	139.13	-			-
	Other Comprehensive Income	133.37	139.13	36.51	435.29	127.40	367.6
	A (i) Items that will not be reclassified to	4"					
	profit or loss	-					
	ii) Income Tax relating to items that will	-	- 1	-	-	-	-
	not be reclassified to profit or loss		~~	2 6		1 5	
ľ	lot be reclassified to profit or loss		4		2.12		
- L	Add D (1) barred to the	8					
	Add: B (i) Items that will be reclassified to			<u>;</u>			
	profit or loss	-	-	*, <del>-</del>	-	-	16.35
	ess: (ii) Income Tax relating to items that						_0.50
١,	vill be reclassified to profit or loss	* *					
		l to	_	-	x -		5.46
	otal Comprehensive Income for the	*					3.40
	period (comprising Profit (Loss) and						
C	Other comprehensive Income for the	Sa e		- 2			
p	eriod	135.37	139.13	36.51	425.20	427.40	
E	arning Per equity share (for continuing			30.31	435.29	127.40	378.54
	perations):		¥/	> -			
	(1) Basic	1.08	1.11	0.00			
	(2)Diluted	1.08	Contraction of	0.29	3.48	1.02	2.94
E	arning Per equity share (for	1.00	1.11	0.29	3.48	1.02	2.94
	iscontinued & Continuing operations):		-				- 8
/II   ~	continuing operations):				_ ^	= V #	
	(1) Basic		2 22 2	- 1-7	- 1		
		1.08	1.11	0.29	3.48	1.02	2.94
	(2)Diluted	1.08	1.11	0.29	3.48	1.02	2.94

For Tera Software Limited

VC and Managing Director

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## TERA SOFTWARE LTD. CIN L72200TG1994PLC018391

### #8-2-293/82/A/1107, Plot no 1107, Road no 55, Jubilee Hills, Hyderabad-33.

Rupees in Lakhs

### SEGMENT WISE REVENUE AND RESULTS

		rapees in Earlis					
				Corresponding 3	Year to date	Year to date	
١		Quarter ended	Preceding	Months ended in	figures for the	figures for the	Figures for the
SI.	PARTICULARS		Quarter ended	the previous year	current year	previous year	year ended
No.				and previous year	ended	ended	
	ř. a v	31.12.2019	30.09.2019	31.12.2018	31.12.2019	31.12.2018	31.03.2019
	TA16	UNAUDITED	UNAUDITED	UNAUDITED	UNAUDITED	UNAUDITED	AUDITED
1	Segment Revenue						
	a) Integrated Solutions Division	5,300.75	4,339.11	95.78	10,303.64	1,157.28	9,410.45
	b) Technical Division	608.03	604.08	618.63	1,807.13	1,958.07	2,602.50
_ /1	c) Projects Division	1,178.46	2,024.69	1,282.29	5,561.54	3,757.94	5,631.96
	Net sales/Income from operations	7,087.24	6,967.88	1,996.70	17,672.31	6,873.29	17,644.91
	Segment Results [Profit / (Loss) before						•
	Tax and Interest from each Segment]	-				-	
2		- " -					
	a) Integrated Solutions Division	450.71	606.90	63.73	1,171.19	(157.86)	1,358.23
	b) Technical Division	72.67	71.56	55.55	215.97	228.45	300.42
	c) Projects Division	174.25	298.37	173.49	903.73	1,105.16	513.38
	Total	697.63	976.83	292.77	2,290.89	1,175.75	2,172.03
	Less: i) Interest Expenses	219.17	233.34	179.18	685.13	503.35	709.30
	ii) Un-allocable expenditure (Net)	376.63	609.72	125.04	1,163.68	642.10	1,116.27
	Add: Interest and Other Income	76.04	74.99	62.17	221.64	184.05	249.80
	Total Profit/(Loss) Before Tax	177.87	208.76	50.72	663.72	214.35	596.26
	Segment Assets					224.00	330.20
	Integrated Solutions Division	209.76	454.46	917.77	209.76	917.77	1 510 11
n	Technical Division	999.27	786.56	717.35	999.27	7.7	1,519.11
	Projects Division	15,779.38	13,410.92	9,642.02		717.35	780.76
15	Unallocable	6,014.46	5,996.37	5,188.26	15,779.38	9,642.02	11,419.97
70.11	Total	23,002.87	20,648.31		6,014.46	5,188.26	5,453.94
	Segment Liabilities	23,002.67	20,046.31	16,465.40	23,002.87	16,465.40	19,173.78
* 4	Integrated Solutions Division	520.00	554.67			20000 0 00000	
11-1	Technical Division	530.08	554.67	494.03	530.08	494.03	794.57
		928.61	654.75	810.86	928.61	810.86	559.06
	Projects Division	5,039.97	3,275.68	684.49	5,039.97	684.49	2,151.48
20	Unallocable	16,504.21	16,163.21	14,476.02	16,504.21	14,476.02	15,668.67
	Total	23,002.87	20,648.31	16,465.40	23,002.87	16,465.40	19,173.78
61.0	(Segment Assets - Liabilities)						
2	Integrated Solutions Division	(320.32)	(100.21)	423.74	(320.32)	423.74	724.54
-	Technical Division	70.66	131.81	(93.51)	70.66	(93.51)	221.70
	Projects Division	10,739.41	10,135.24	8,957.53	10,739.41	8,957.53	9,268.49
	Unallocable	(10,489.75)	(10,166.84)	(9,287.76)	(10,489.75)	(9,287.76)	(10,214.73)
	Total			10.34	18.		

#### Notes:

- 1 The above financial results for the quarter ended 31st December 2019 have been reviewed by the Audit Committee and were approved by the Board of Directors of the Company at the meeting held on 13th February 2020
- 2 This statement is as per regulation 33 of the SEBI (Listing obligations of disclosure Requirements) Regulations, 2015. These financials results of the Company were prepared in accordance with the Indian Accounting Standards prescribed under section 133 of the Companies Act, 2013 ("the act") read with relevant rules issued there under ("Ind AS") and other accounting principles generally accepted in India and guidelines issued by the Securities and Exchange Boardof India ("SEBI").
- 3 Corresponding quarter/year to date/Year figures heve been re-grouped /re-classified wherever necessary to confirm to the classification of the current period.
- 4 In view of the Non -receipt of approvals for AP State Fiber Limited Operational and maintenance work from the principals for the work executed by the company, billing to APSFL has not been made and the cost incurred is reflected under unbilled work for the quarter.

For Tera Software Limited

T. Gopichand

Vice Chairman & Managing Director

DIN: 00107886

Place: Hyderabad Date: 13th February 2020